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FIG. 1

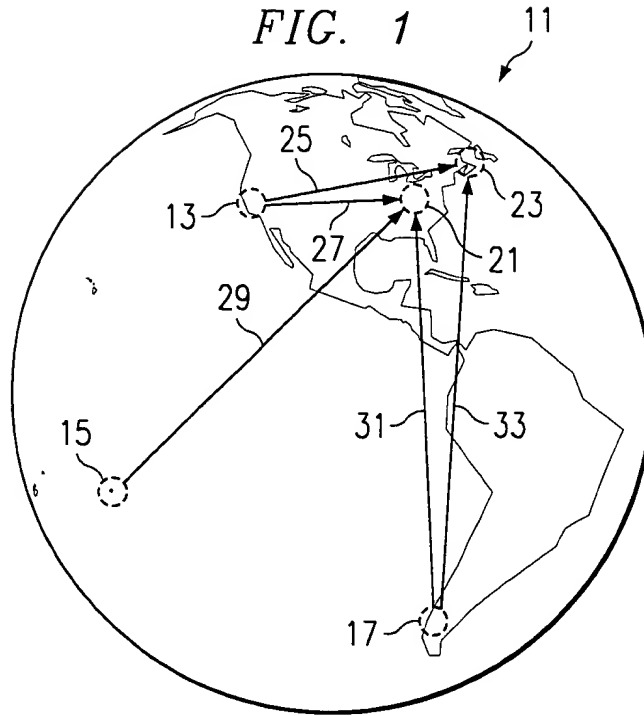
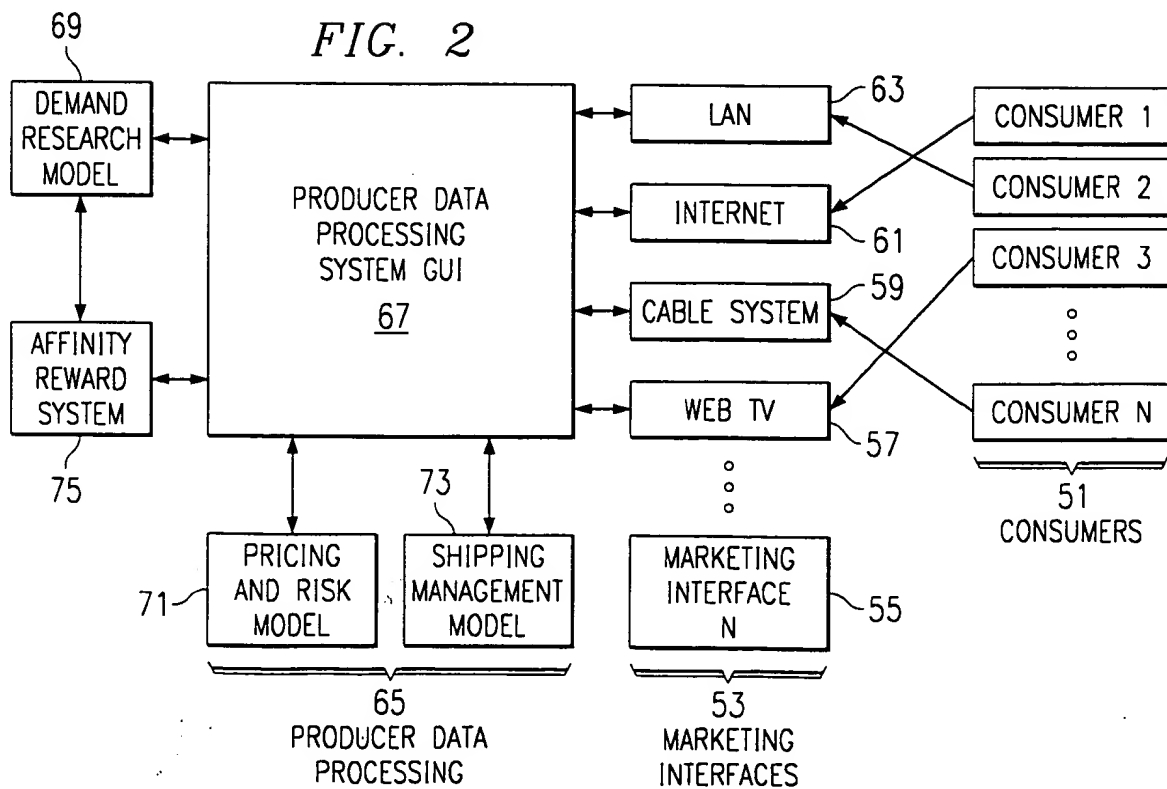


FIG. 2





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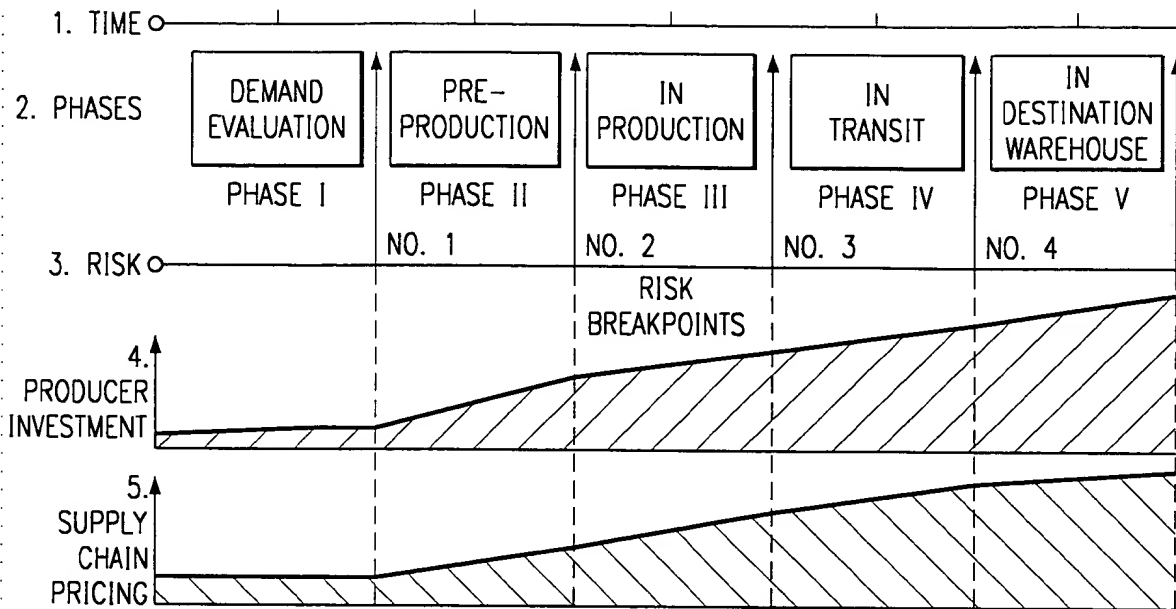


FIG. 3A

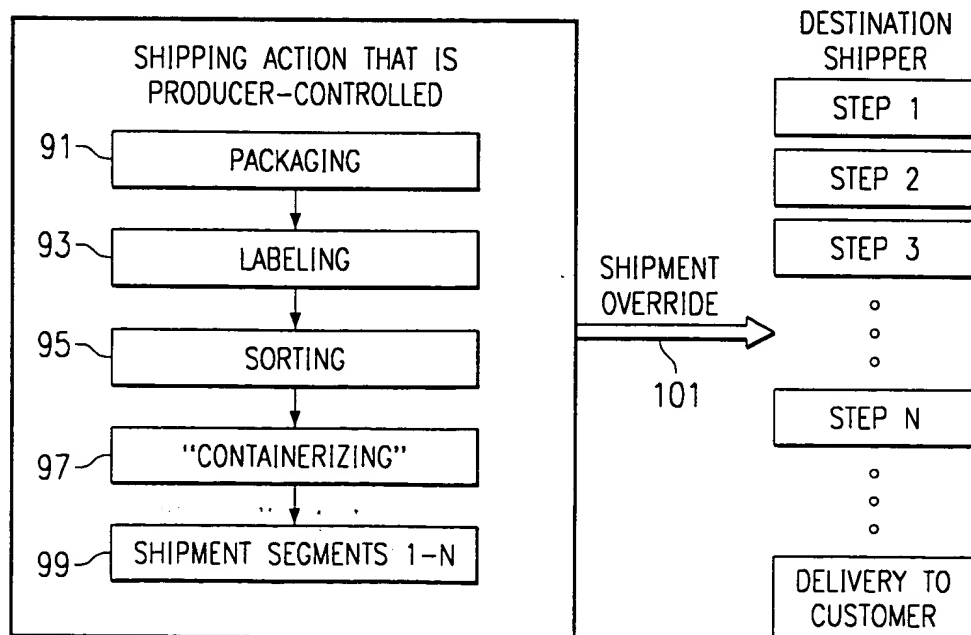


FIG. 6



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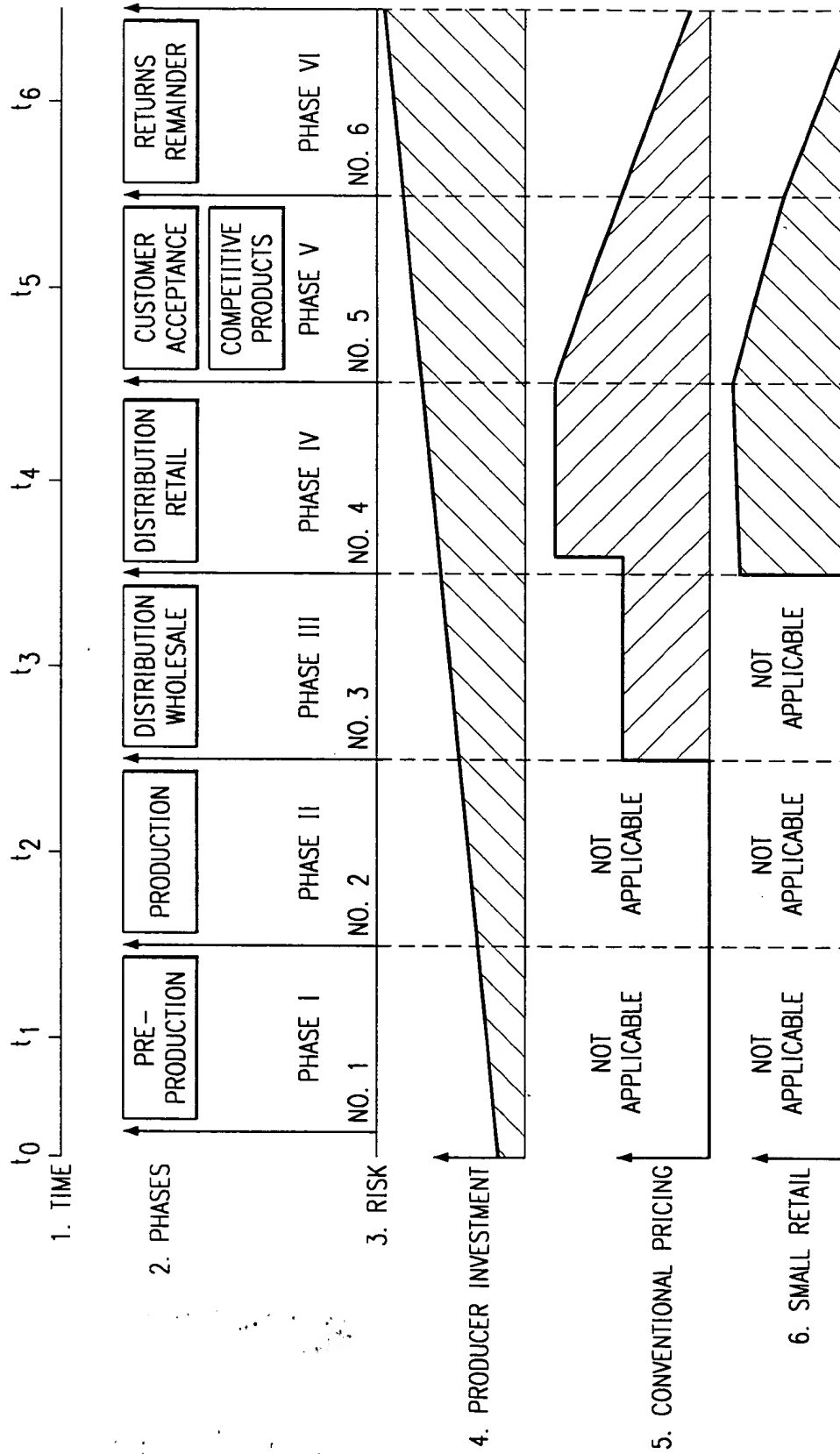


FIG. 3B
(PRIOR ART)

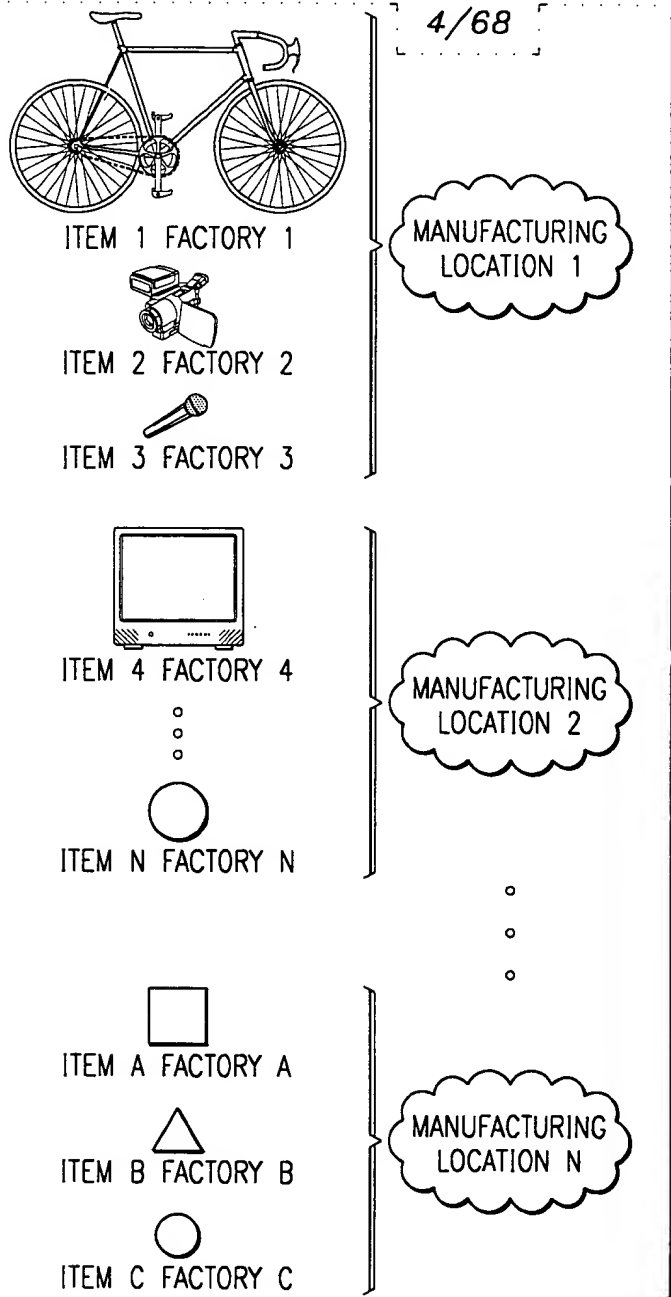
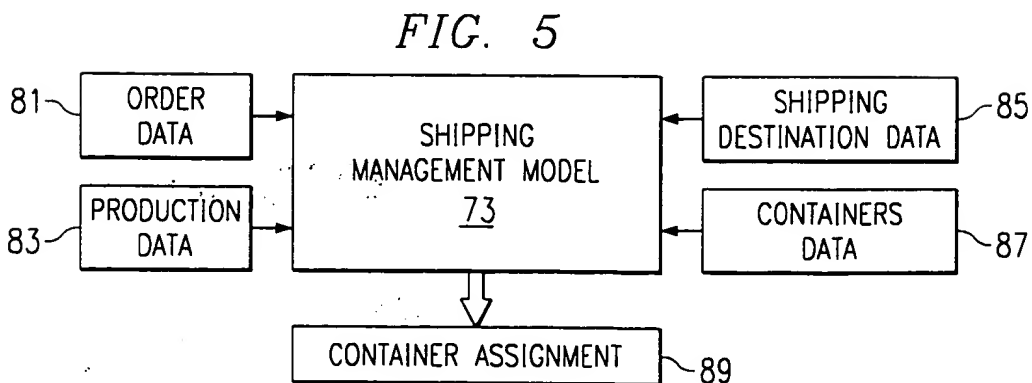


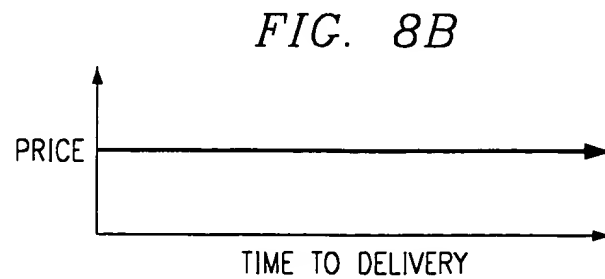
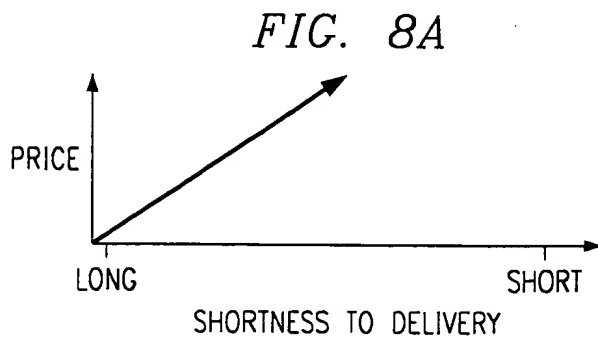
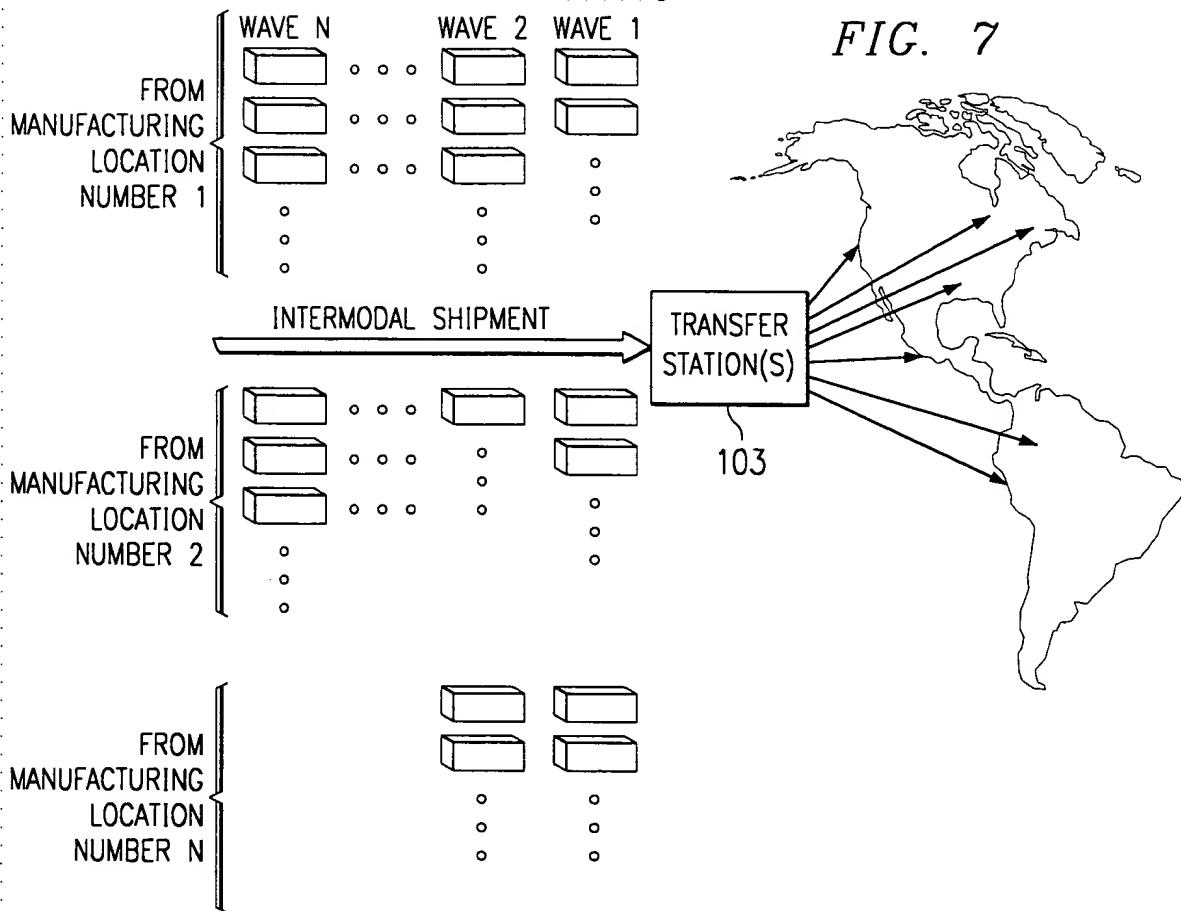
FIG. 4





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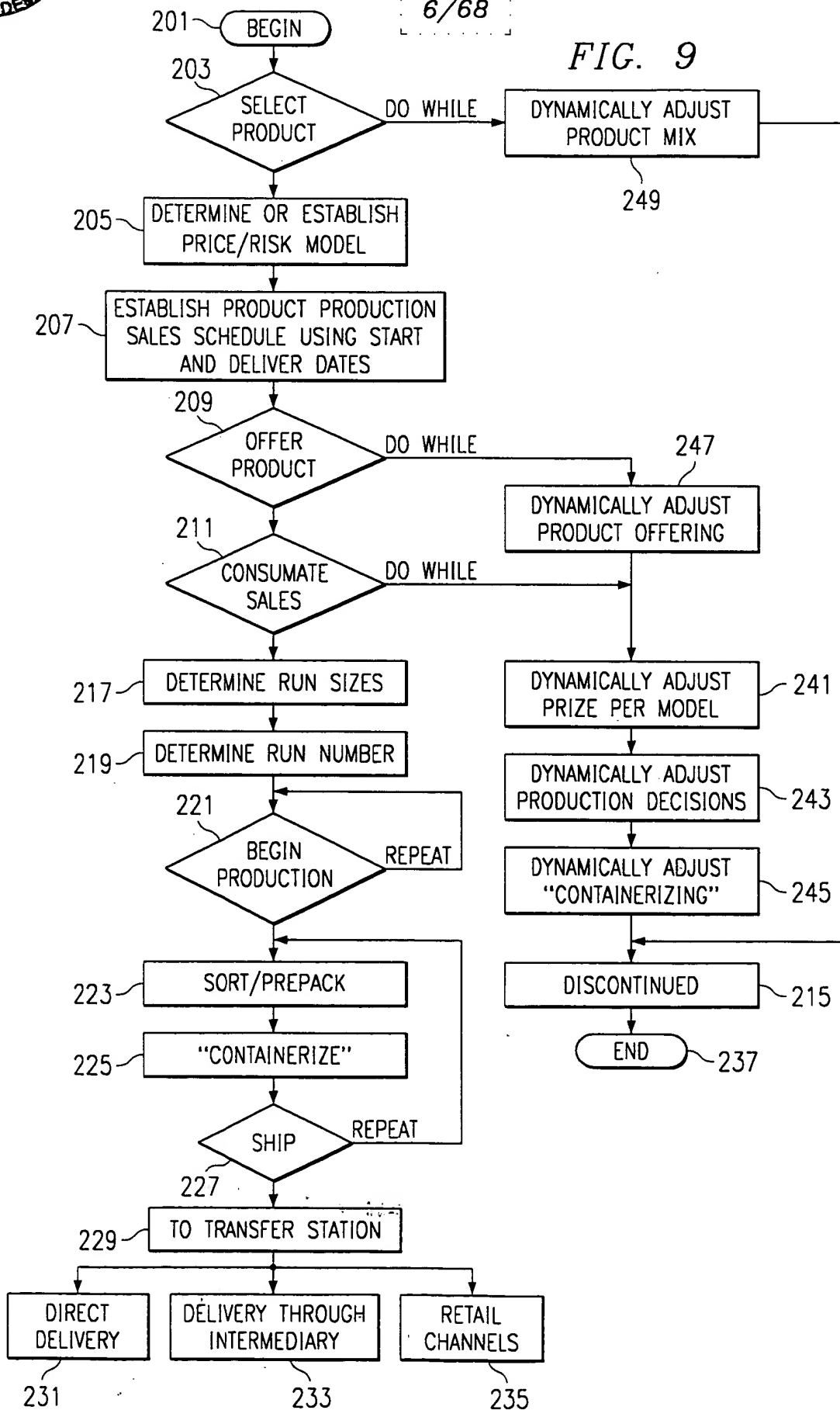




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FIG. 9



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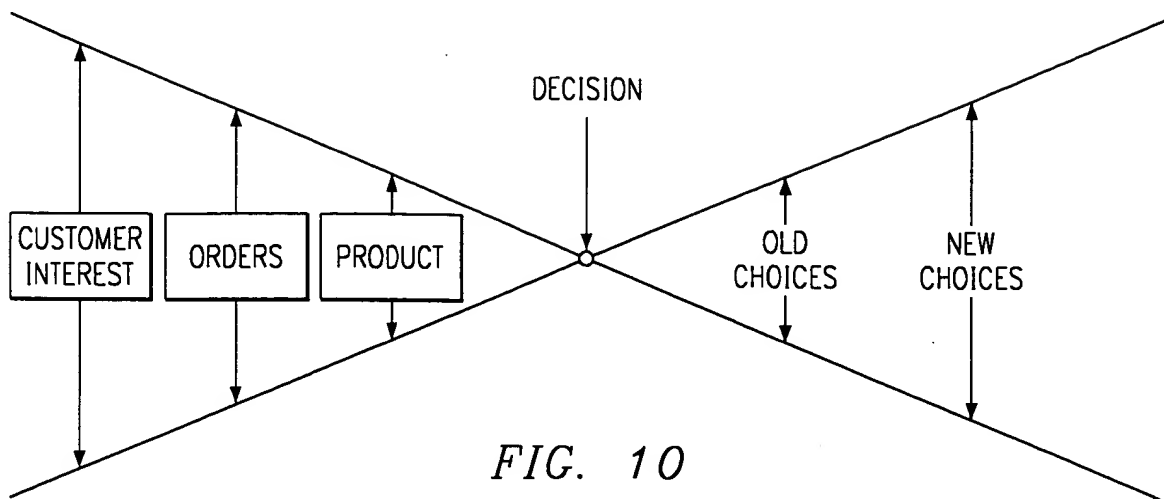

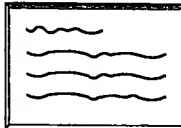


FIG. 10

303 PHOTO	307 DAYS TO DELIVER	UNIT COST	309
	N	110	NAME ~ 311
	:	120	
	:	130	SHIP ADDRESS ~ 313
	8	140	
SPECIFICATION	7	150	PHONE
	6	160	
	5	170	OPTIONS
	4	180	<input type="checkbox"/> ~ 315
	3	190	<input type="checkbox"/> ~
	2	:	
305	1	:	
	N		PAYMENT METHOD ~ 317
			<input type="checkbox"/> ~
			<input type="checkbox"/> ~

301

FIG. 11

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307	321	323	8/68	325	327	329
DAYS TO DELIVER	COST OF MONEY	RISK OF OBSOLENCE	EXOGENOUS RISK	CURRENCY RISK	FACTORY COST	
N	10.00	0.40	=	=	=	
:	10.00	0.00	>	<	>	
:	10.00	0.00	>	<	>	
8	10.00	0.00	<	<	>	
7	20.00	0.00	<	<	>	
6	20.00	0.00	>	<	>	
5	20.00	0.00	<	<	>	
4	30.00	0.00	<	<	>	
3	30.00	0.00	<	<	>	
2	30.00	0.00	<	<	>	
1	30.00	0.00	<	<	>	
:	:	:	:	:	:	
:	:	:	:	:	:	
N	N	N	N	N	N	

FIG. 12

309

$$\begin{aligned}
 &\text{PRICE A (STYLE 1)=MANUFACTURER COST} \\
 &\quad + \left(Y \cdot \frac{R}{365} \right) \\
 &\quad + P[\text{ITEM RISK}] \\
 &\quad + P \left[\frac{\$1000-0}{\text{ORDER RISK}} \right] \\
 &\text{R=REAL COST OF MONEY APR} \\
 &\text{Y=DAYS OF FINANCING}
 \end{aligned}$$

FIG. 13

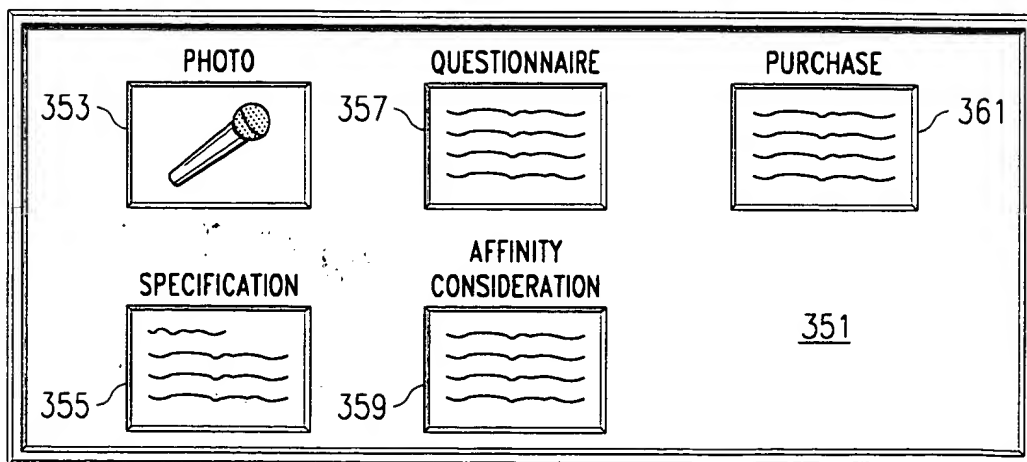


FIG. 14

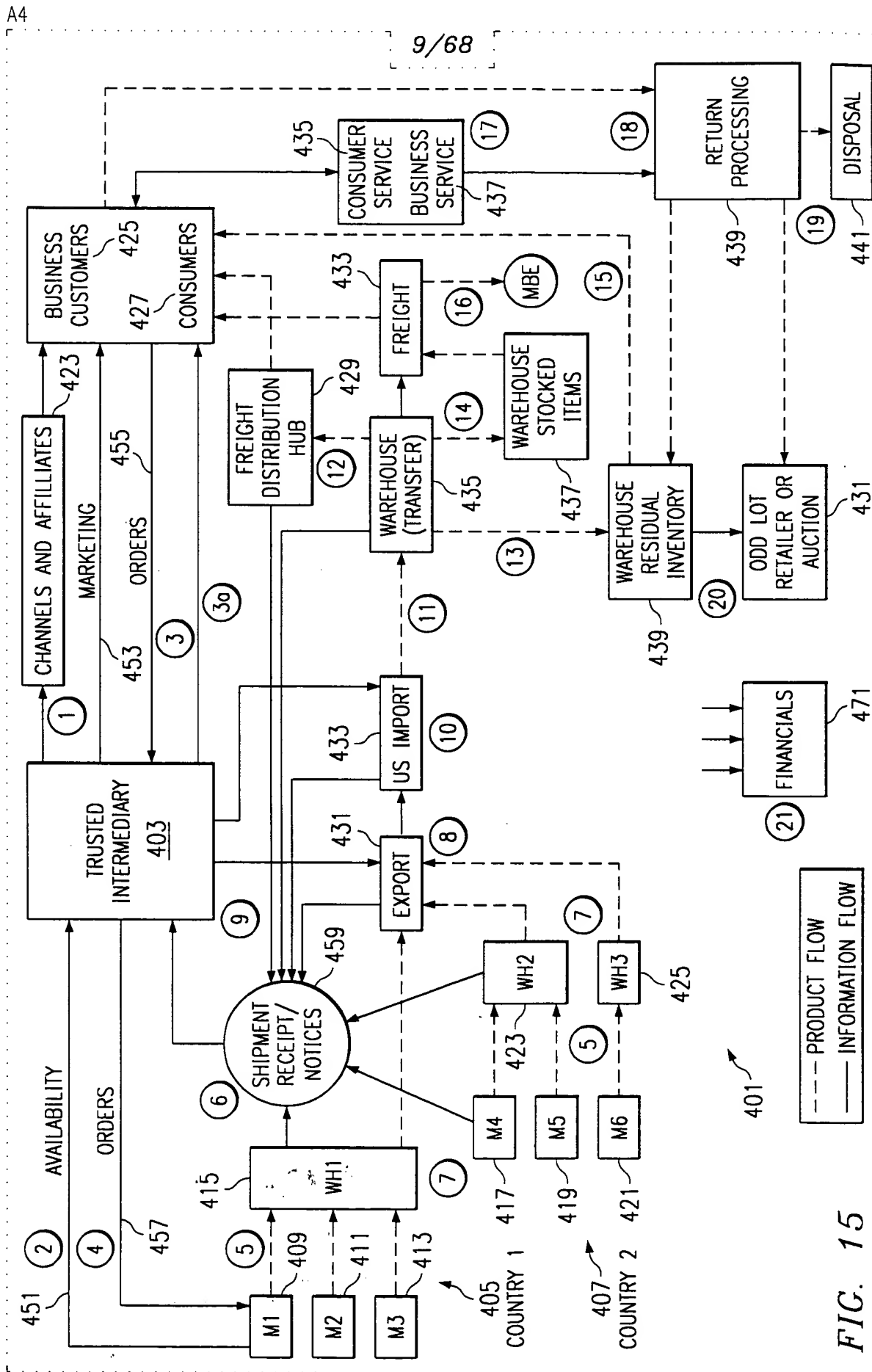


FIG. 15



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FIG. 16A

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501

WorldGoods.net
where you decide when to buy

Product Departments Home Office

How It Works

Search **Go**

WorldGoods puts me
in control
of what, when and how I buy-
They empower me
to fight the system
and stop overpaying!
John Q. Customer
Malden, MA

Name of Chair
This is one of our
best sellers
more info on item A

new New Products

Pre-Production

Seasonal Products

Rate Our Products
Earn Frequent Buyer Points

Email a Friend about Worldgoods

Send

FIG. 16B

WorldGoods.net
where you decide when to buy

Product Departments Home Office

How It Works

Search **Go**





Quality Chair
This is one of our
best sellers
more info on item A

Calculate Cost

	# Available	Your Wait	Price
Pre-Production		(In Weeks)	
Factory		(In Weeks)	
In-Transit		(In Weeks)	
Local		(In Weeks)	





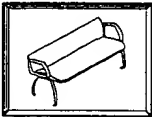







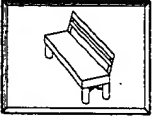



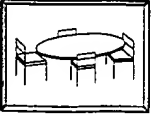



Rate This Product now and earn points!

☐ Not My Style ☐ Like It ☐ Love It

		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
		\$69.90	-	-	Closed: 3/9/2000	4
		\$76.80	-	-	Closed: 6/13/2000	4
		\$86.12	9	3-7 days	9/12/2000	1

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		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ORCHID ARMCHAIR 		\$11.50	-	-	Closed: 3/9/2000	4
		\$15.65	-	-	Closed: 6/13/2000	4
		\$51.13	9	3-7 days	9/12/2000	2
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ORCHID BENCH 		\$82.06	-	-	Closed: 3/9/2000	4
		\$90.27	-	-	Closed: 6/13/2000	4
		\$101.10	9	3-7 days	9/12/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
5/PCS ROSE ALUMINUM GARDEN SET 		\$202.99	-	-	Closed: 3/9/2000	4
		\$223.29	-	-	Closed: 6/13/2000	4
		\$250.08	2	3-7 days	9/12/2000	2
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ROSE VINE MATCHING BENCH 		\$63.89	-	-	Closed: 3/9/2000	4
		\$70.26	-	-	Closed: 6/3/2000	4
		\$78.71	3	3-7 days	9/2/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
5/PCS IMPERIAL CAST GARDEN SET 		\$221.99	-	-	Closed: 3/9/2000	4
		\$244.19	-	-	Closed: 6/13/2000	4
		\$273.49	-	-	Closed: 9/12/2000	4

SOLD

FIG. 17B



OIPE

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FIG. 17C

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		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
5/PCS SELECT CAST GARDEN SET		\$221.99	-	-	Closed: 3/9/2000	4
		\$244.19	-	-	Closed: 6/13/2000	4
		\$273.49	9	3-7 days	9/12/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
5/PCS ALUMINUM & WICKER PATIO SET		\$221.72	10	3-7 days	6/30/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
WICKER & ALUMINUM BISTRO SET		\$74.05	-	-	Closed: 3/9/2000	4
		\$81.46	-	-	Closed: 4/26/2000	4
		\$91.23	3	3-7 days	7/30/2000	1
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
3/PCS ALUMINUM AND WICKER BISTRO SET		\$119.87	-	-	Closed: 9/26/2000	4 SOLD
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
7-1/2', 6 RIB STANDARD UMBRELLA HUNTER GREEN		\$27.76	-	-	Closed: 3/9/2000	4
		\$30.54	-	-	Closed: 6/13/2000	4
		\$34.20	-	-	Closed: 9/12/2000	4 SOLD
		Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
7-1/2', 6 RIB STANDARD UMBRELLA BLUE		\$27.76	-	-	Closed: 3/9/2000	4
		\$30.54	-	-	Closed: 6/13/2000	4
		\$34.20	-	-	Closed: 9/12/2000	4 SOLD

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HOW DOES THE IMPORT SYSTEM WORK NOW?

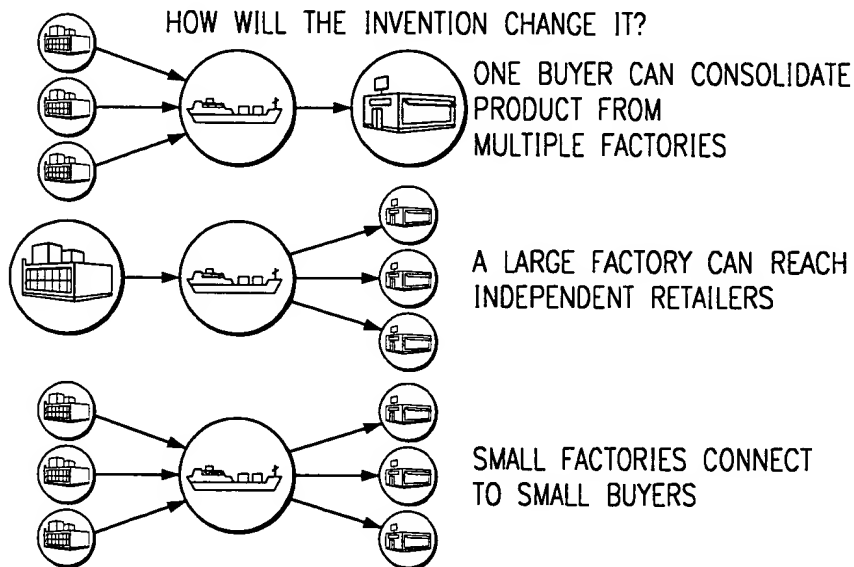
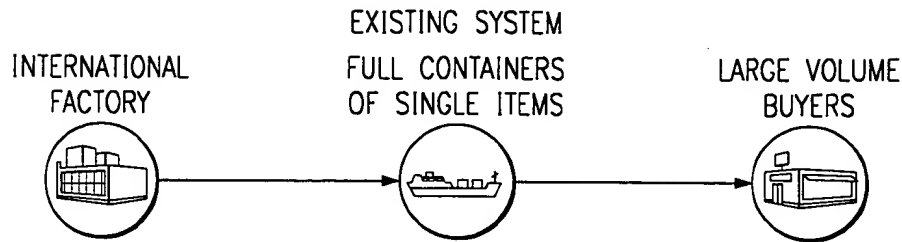
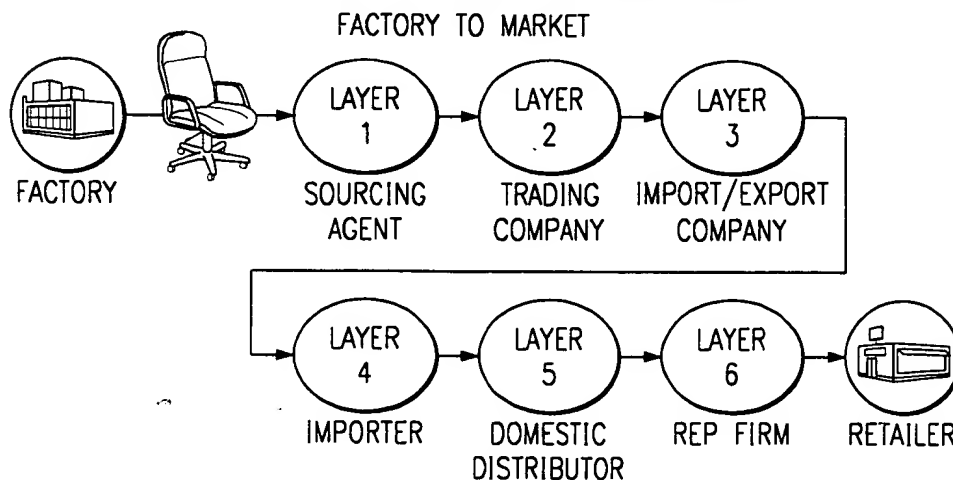


FIG. 18A

THE INVENTION ELIMINATES MULTIPLE LAYERS IN THE INTERNATIONAL SUPPLY CHAIN

HOW DOES A FACTORY REACH THE MARKET TODAY?



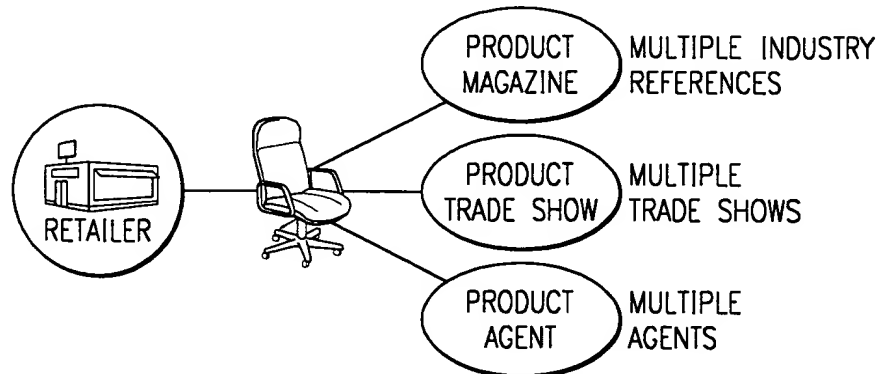
EACH PRODUCT CATAGORY CAN HAVE AS MANY AS SIX LAYERS BETWEEN THE FACTORY AND RETAILER

FIG. 18B

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RETAILER TO SOURCE
OLD SOURCING METHOD

EACH PRODUCT CATAGORY HAS ITS OWN UNIQUE PATH TO SUPPLY WHICH
MAKES IT DIFFICULT FOR INDEPENDENT RETAILERS TO SOURCE A VARIETY OF GOODS



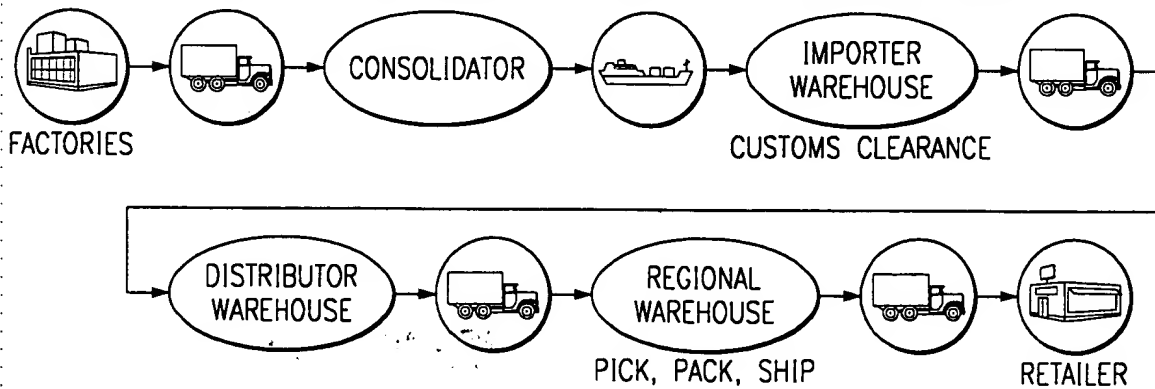
EXCHANGE RETAILERS ENJOY A "SINGLE POINT OF CONTACT" TO
MULTIPLE PRODUCT CATAGORIES AND MULTIPLE FACTORIES

THE EXCHANGE EMPOWERS INDEPENDENT RETAILER PURCHASING PERSONNEL
INDEPENDENTS CAN NOW COMPETE IN BOTH
PRICE AND SELECTION WITH NATIONAL CHAINS

FIG. 18C

PHYSICAL FLOW OF GOODS
THE OLD SYSTEM

UP TO 5 SHIPPING TRANSACTIONS AND UP TO 3 WAREHOUSE STOPS



THE NEW SYSTEM

1 OR 0 WAREHOUSE STOPS

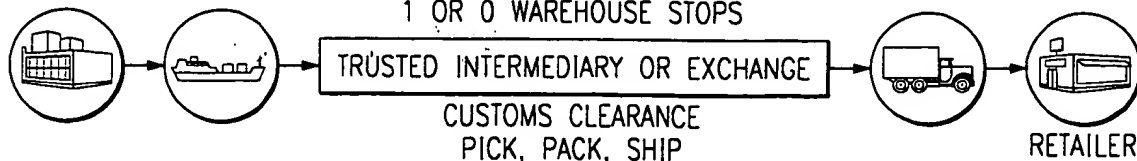


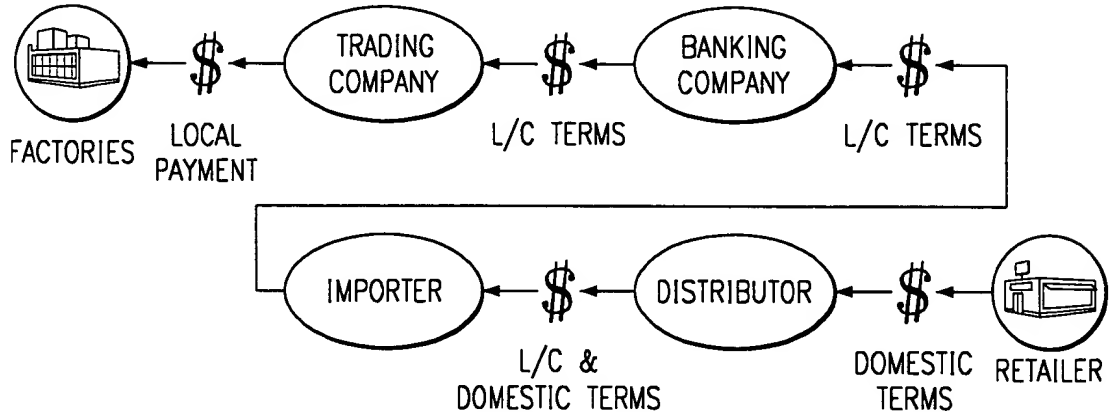
FIG. 18D

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PAYMENT FLOW

TRADITIONAL MODEL

UP TO 5 FINANCIAL/ACCOUNTING TRANSACTIONS IN UP TO 5 SYSTEMS



2 STANDARDIZED FINANCIAL TRANSACTIONS IN 1 SYSTEM

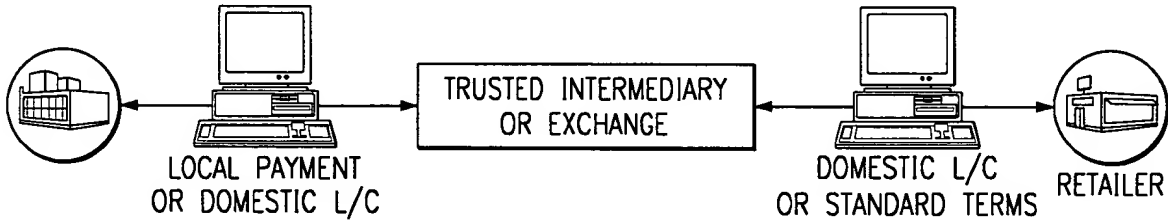
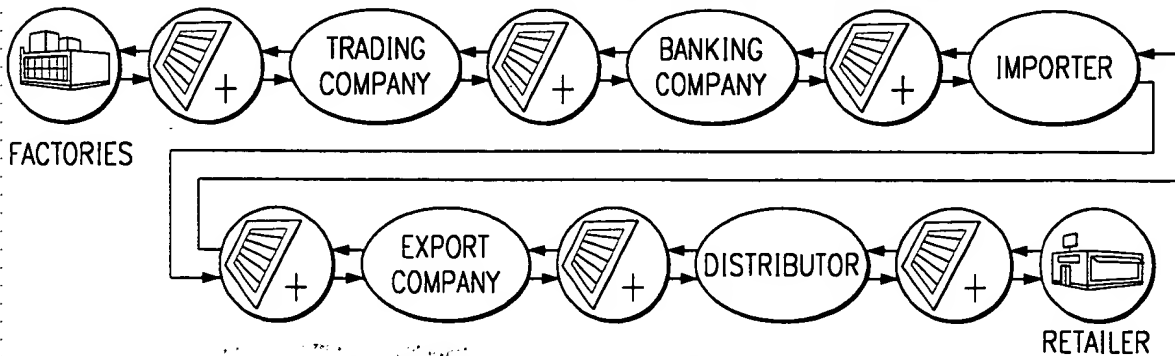


FIG. 18E

ENABLES MORE EFFICIENT TRANSACTIONS

INFORMATION FLOW

THE OLD SYSTEM-UP TO SIX INFORMATION TRANSACTIONS



THE NEW SYSTEM-ONE SET OF DIGITAL DOCUMENTS

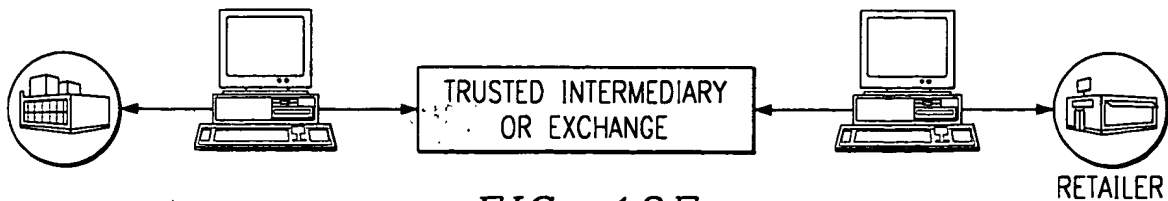


FIG. 18F